M Nagamalleswari

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Expertise in Salesforce Design and Custom Development. Exceptional proficiency in Out-of-the-Box functionality. Adept at explaining highly complex data systems to a wide variety of audience. Good experience in Lightning, LWC, Sales, and Service Cloud. Proven multitasker, Independent worker and team player. Highly adaptable to changing environments with very strong organizanational and analytical skills.

# PROFILE SUMMARY

* Overall 11 years of experience in Software Development, Configuration and Deployments
* 5 years of experience in **Salesforce Application Development**
* Worked with **Visualforce** pages, Lightningand **LWC**
* Experience on **Salesforce** Configuration, **Sales, Service Cloud**

# Worked with Workflow, Approval Process, Process Builder, Validation Rules and Assignment Rules, Flows etc

* Hands on experience in writing **Apex** coding
* Extensive experience on **JSON, HTML, JavaScript**, and **CSS**
* Experience in integrating **Salesforce** using **SOAP Service, REST API’s**.
* Strong knowledge in Oop’s concepts
* Good experience in analyzing the requirements and Providing the estimations
* Experience on creating Flow diagrams and Class diagrams.
* Good experience on **Agile** process
* Hands on experience on Design patterns, software framework
* Good analytical and communication skills with ability and follow project standards and procedures as per the client specification
* 6 years of experience in .Net development worked with web and desktop applications
* Worked with Entity Framework

# Technical Expertise:

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| --- | --- |
| **Salesforce Configuration and Customization** | Extensive experience in Salesforce business automation features, allowing customers to save significant time and money.  Awareness of Salesforce solutions for customers across multiple industries, maximizing standard features and options.  Managed login restrictions and password policies. |
| **Salesforce Sales and Service Cloud** | Used multiple Sales Cloud entities in Salesforce such as Contact Management, Accounts Management and Report Management. Understanding of lead management and conversion process |

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| --- | --- |
|  | Redesigned an existing Salesforce Sale Cloud implementation for leading Startup Ecosystem Accelerator to efficiently manage and track their business process. |
| **Integrations** | Integrated APEX with External Services by making callouts that used SOAP and REST.  Good experience integrating Salesforce application with third-party applications, helping clients achieve intended results. |
| **Dashboards** | Able to implement interactive dashboard and reports to increase data relevancy for users.  Experienced on Salesforce reporting tools. |
| **Database** | Skilled writing and executing SOQL and SQL queries.  Expert understanding of Salesforce data model to implement complex solutions. |
| **ETL and Data Load** | Designed an ETL process which synced data daily from the Data Warehouse to Salesforce for a global specialty insurance carrier. Experienced in ETL (Extract Transformation Load).  Experienced in executing high-volume data loads. |
| **Communities** | Designed Customer, Partner and Custom communities available in salesforce.  Build apps in communities, allowing customers to save significant money. |
| **Salesforce Apex** | Custom development expertise to help clients achieve results outside of standard features.  Experienced with Apex and triggers for custom functionality. |
| **Languages** | C#, VB.Net, JavaScript, jQuery, Apex, HTML, XML, CSS, SQL, SOQL, and SOSL |
| **Code Management Tools** | VS Code, GitLab, Microsoft Visual Studio, and TFS |
| **Web and Windows** | ASP.Net, Ajax, MVC, Angular, WCF Services, WebAPI, WPF, and Core |

**EDUCATION**

* MCA from Kalinga University

# CERTIFICATIONS

* Salesforce Certified Platform Developer I
* Salesforce Certified Administrator

# EMPLOYMENT HISTORY

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| --- | --- | --- |
| **Organization** | **Role** | **Duration** |
| Vertex Offshore Services Pvt. Ltd | Salesforce Application Developer | August 2011 to Till Date |
| Virtusa Consulting Services | Software Engineer | August 2010 to July 2011 |

**PROFESSIONAL EXPERIENCE**

**Client: Integrated Precision Systems (**IPSID) **Role:** Sr. Software Developer

**Project Name:** Product Research Tool

**Duration:** August 2020 – Till Date

**Description:** IPSID works with many manufacturers and distributors to procure products using this tool see their unified view into these products to see which manufacturer or distributors sell a specific product along with their cost and search across the products using description and the ability to catalog these products using unique IPSID specific product code. So, we are developing a product research tool.

Key features of the project:

* Inserting data into staging object from csv file
* Using batch jobs loading the data into custom objects
* Generating dynamic reports on screen
* Using design patterns and layer wise code
* Developing in LWC Responsibilities:
* Involved in different stages of the coding and design part
* Configured and set up relationship between various objects
* Configured Page layouts, Record types, Managed Fields and their dependencies, Tabs, Search Layouts, Button and Links
* Designing components, working with JavaScript, Apex Classes, and Apex Triggers

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# Client: P&G

**Role:** Sr. Software Developer

**Project Name:** Portfolio

**Duration:** January 2020 – July 2020

**Description:** P&G’s Global Development Markets (GDM) group is using a “Portfolio Data” to maintain their product categories across different business units such as Fabric and Home Care, Baby, Feminine and Family Care, Beauty Care, and Grooming and Health Care. The information on each product category and their respective sub categories is stored in the Portfolio. To track product shipment details, P&G uses to get the information from application (Portal Data, PiPo, FC GCAS, and WOM) along with a Master Data for adding or editing information.

Key features of the project:

* Inserting data through excel file
* Data manipulations to calculate the business in different areas
* Generating dynamic reports on screen as well as export excel Responsibilities:
* Involved in different stages of the coding and design part
* Configured and Set up relationship between various objects
* Implemented the Interactive Dashboard menus for easy navigation
* Configured Page Layouts, Record Types, Managed Fields and their dependencies, Tabs, Search Layouts and Button and Links
* Worked with Visual Force Pages, Apex Classes, and Apex Triggers

**Client: Sompo International Role:** Sr. Software Developer

**Project Name:** Sompo International

**Duration:** April 2019 – December 2019

**Description:** Sompo International Holdings Ltd. (Sompo International), a global specialty provider of property and casualty insurance and reinsurance, was established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Inc. (Sompo). Sompo has an extensive global footprint with nearly 80,000 employees in 228 cities in 30 countries and its core business encompasses one of the largest properties and casualty insurance groups in the Japanese domestic market. Sompo’s financial strength, broad licensing capabilities, diverse products and distribution networks, and market leading technology make Sompo a preferred partner for clients around the globe.

Key features of the project:

* Daily Data refresh to Salesforce from SQL
* Data manipulations to calculate the business in different sectors
* Analyze the huge data using the Einstein Analytics offered by Salesforce
* Track the business for Insurance and Reinsurance
* Capable of generating the documents for different brokers using Nintex Responsibilities:
* Involved in different stages of the daily data refresh automation
* Implemented the Interactive Dashboard menus for easy navigation
* Worked on the complex UI build based on client needs
* Created Einstein Dashboards with data filtering and handled the exceptions

**Client: Procter and Gamble Role:** Sr. Software Developer **Project Name:** Portfolio DB

**Duration:** April 2018 – March 2019

**Description:** Global Development Markets (GDM) group is using an Excel to maintain their product categories across different business units. The information on each product category and their respective subcategories is stored in the Excel. To track product shipment details, it uses information from four different Excel files along with a Master Data sheet for adding or editing information. The overall process of managing data via multiple spread sheets is very cumbersome and prone to challenges.

Key features of the project:

* Create an intuitive and scalable user interface
* Search by Category/Brand/Variant/Power Variant/Channel
* Reports generation
* Data security Responsibilities:
* Build the visual force pages to visualize the country wide assessment completion for products
* Build various custom configurable reports and supported with export in xlsx. with formats
* Implemented complex sharing model with sharing rules and role hierarchy
* Worked on defining the Profiles and Permission sets suitable for region-based users
* Build custom pages to import predefined templates and process data
* Implemented the custom reporting pages to give more flexible and easy filtering to end users

**Client**: **Procter and Gamble Role:** Sr. Software Developer **Project Name:** iTransitions

**Duration:** June 2017 – March 2018

**Description** The vision for the iTransitions project is to build an application in cloud to compare the forecasted and real data on monthly basis. Business user should be capable of adjusting the 12 months future forecast products and able to decide the final forecast products. It should help in steaming the inventory of the approved remnant products with capped amount decided by the business. Elimination experts can track the products qualified for steaming and analysis the performance by monthly and weekly.

Responsibilities:

* Configured the object model and apps to support the actual and forecast data.
* Build the lightning pages to visualize the monthly product data
* Build various reports and dashboards to analyze the steaming progress
* Worked with the team to build delighted authentication, so that users can login using their P&G credentials
* Extended the data load from ETL process to fit the data into data model using background jobs
* Implemented the custom reporting pages to give more flexible and easy filtering to end users
* Build the page to mass update the user work, using the template-based file loads which helps team with accurate data and minimal manual effort

Nagamalleswari,